



A DIMERCO CASE STUDY:

Fortune 500 Brand Saves Millions with Rapid Charter Solution



Challenge

A Fortune 500 maker of electronic products faced a punishing tariff increase on its exports to Pakistan and needed to transport 1,600 pallets of smart phone parts, including Lithium-ion batteries, from China to Pakistan within nine days.

Solution

Commercial flight options could not meet the customer's rapid delivery requirement, so Dimerco leveraged its strong relationship with carrier Fly Pro to arrange three charter flights (B747F aircraft) from Macau International Airport to Pakistan. Air traffic rights for the Macau flights were resolved in advance, avoiding the two-week application process.

To make the flights, all inventory had to be quickly shipped from the company's factory in China's Guangdong Province to Macau. The Dimerco team worked 24/7 for several days to continuously ship 60 cross-border truckloads, taking advantage of round-the-clock customs inspection to avoid delays.

Li-ion batteries are considered dangerous goods (DG) and therefore subject to strict packaging, shipping and paperwork requirements. Dimerco leveraged its rich experience in Li-ion battery shipping to properly file DG shipping forms and quickly source trucks and drivers that were certified to transport DG.

Results

Within five days of contacting Dimerco, three chartered flights took off from Macau Airport to ensure customs clearance in Pakistan prior to the tariff increase, saving millions in profit-shrinking duty payments.

